

# State & Utility Rebates



## What Are Rebates

Government and public agencies offer *cash-back programs* to reduce the cost of your energy efficient products and help you achieve energy savings goals. These **rebates can be as much as 75% of your cost** in some locations. Rebate programs are first-come, first-served, and vary greatly by location and program administrator. EDSS researches these programs and opportunities in your area for eligibility and files all the paperwork for you.

Whether you're planning to install energy efficient/renewable systems in your building or already have, EDSS will identify incentives for your project type and location. Get EDSS involved early to ensure rebate success and to manage pre-installation approvals that may be required.



## Types of Rebates

Rebates are offered in two forms--Prescriptive and Custom. Prescriptive Rebates are issued for pre-qualified products, whereas Custom Rebates evaluate overall energy savings.

**Prescriptive Rebates:** Awarded for common energy-saving measures, these incentives are set by specific requirements from the program administrator and are based on each installed unit.

Rebate Example: ENERGY STAR-rated LED Downlight : \$40/LED fixture

**Custom Rebates:** Newer technologies with undefined energy savings can still be eligible for rebates through an energy analysis. Often more lucrative than Prescriptive Rebates, Custom Rebates require a detailed description of energy conservation measures and their impact on overall energy usage. This usually requires an experienced company to perform an energy model to calculate the energy savings and negotiate with the utility provider.

Rebate Example: \$0.08/kWh Reduced



## Rebate Process

EDSS works with your team from the design phase through implementation to meet your goals and obtain maximum savings. We will perform a preliminary analysis to evaluate whether a prescriptive or custom rebate will apply to your project/facility. EDSS will also partner with your architects, contractors and vendors to identify and secure all available rebates for your project by these following steps:



### Step 1: Initiate

EDSS gathers project data including scope, utility bills, and drawings.



### Step 2: Analyze

EDSS reviews program requirements and billing accuracy and contacts the program provider.



### Step 3: Gather

EDSS collects specifications and other required documentation on rebatable technology.



### Step 4: Submit

EDSS prepares and submits the initial application and schedules pre-inspection as needed.



### Step 5: Track

EDSS tracks the rebate review process, works closely with the program/utility engineers, and provides all supplemental information.



### Step 6: Finalize

EDSS submits final application documents and schedules post-inspection as needed.



### Step 7: Monetize

EDSS ensures that rebates are received.

*Our goal is to reduce our client's level of effort by working seamlessly with contractors and coordinate efforts through final application and submission. These rebates can equate to as much as 75% of your cost in some locations!*



## EDSS Trade Ally

As trade ally, EDSS works closely with utility providers, program managers, and administrators to assist in the development of energy programs and standards. We've established relationships with over 120 rebate program administrators around the country, leveraging these connections to help our clients specify the products that will generate the most savings.

As an ENERGY STAR Partner and engineering-based firm, EDSS recommends products that are UL/DLC listed and ENERGY STAR Certified, to ensure that products qualify for rebates and other incentives.



## Why Experience Matters

EDSS Professional Engineers (P.E.) have over 100 years of combined experience. Together with the experience of our Architects, Energy Specialists, Incentive Specialists, and Designers, our team offers both specialized knowledge and a comprehensive solution. On average, EDSS can increase the award by 27% compared to customer-initiated applications.

Seamlessly managing the details of your project, EDSS works with your partners to track construction milestone dates, integrates rebate processes, and coordinate onsite rebate inspections. Our clients call us their V.P. of energy—we'll do the paperwork for you!



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